



# CHRISTENSEN'S PLANT CENTER

## Wholesale Supplier To Landscape Professionals

### Do we owe you some cash?

It's slowly creeping up, fall that is. The leaves are starting to turn. The mornings are more brisk. The sun makes its daily debut a bit later every morning. My shorts will be returning to their winter storage, even with my colleagues giving me grief for wearing pants. Now is the time to start thinking about end-of-year finances and planning for, hopefully, a snowy winter season. Let me add a reminder to think about; empty concrete paver and wall pallets that may have a refund available.



Most of the concrete vendors we do business with have a pallet deposit on their wooden skids. We, in turn, charge our customers a deposit. We will refund the full deposit of the pallet when it is returned to us. However there are two small catches. One, we must be able to take that skid back to the manufacturer and get our money back. Two, you also must have purchased that skid from Christensen's, not another retailer. If the pallet is returned to us in such a manner that we will not be able to return it to our vendors, we will not accept it back for a refund. Small cuts or a board missing is usually okay, but the skid will need to be able to hold up to 3500 lbs again.

Try to treat these pallets like cash because they are! We keep a record of all the pallets that we charge to our customers, which is why it may take a little bit of time if you return several hundred at once. We will not accept nonrefundable or "junk" skids. Any of these pallets mixed in with the refundable skids will be given back to you.

Take a moment to inform your employees about our pallet refund policy and the condition they need to be in to get your money back. You may be surprised that your guys don't know that the skids are worth something. The worst story I have ever heard was a bonfire that cost a contractor around \$1500 because the employees didn't know any better.

Please contact anyone in the hardscape center and we can get you a list of which pallets are refundable and which ones are not, and the price associated with them. So, the next cool and rainy day, take a look around your yard, see if there is any "money" just lying around waiting to be cashed in.



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